



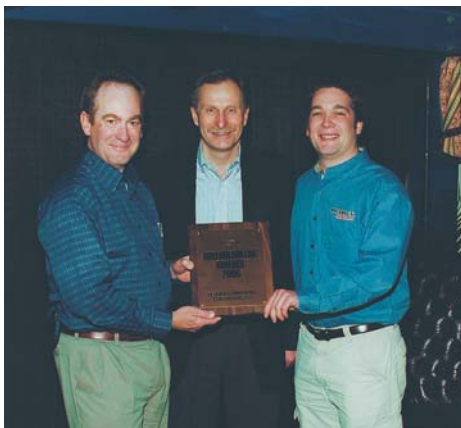
# Derrick Digest

SUMMER 2007

## Derrick Receives Sales Award From Butler

Derrick was recently honored for reaching \$1 million in annual sales with Butler Manufacturing, the world leader in the development and manufacturing of metal building systems. Only 10% of all Butler Builders are honored with this award annually. Bill Derrick, president of Derrick Commercial Contracting, accepted the award at Butler's Midwest Region Sales meeting, held this past spring in Nashville, Tenn.

Derrick has been marketing and using Butler pre-engineered steel systems and roofs on many of our commercial and industrial buildings since 1996. We are proud of the quality and integrity Butler offers us and our clients and are very proud of our alliance.



Dennis Hainley (center), Butler's Midwest Regional General Manager, presents Bill (left) and Chad (right) Derrick with the \$1 Million Annual Sales Award.

## Bill Derrick Sr. Named Citizen of the Year!

At the recent New Richmond Area Chamber of Commerce's annual meeting, Bill Derrick Sr., founder of Derrick Companies, was honored with the Chamber's highest award, Citizen of the Year, for his contributions to the city of New Richmond.



Bill and Mary Ann Derrick after he received the Citizen of the Year award from the New Richmond Area Chamber of Commerce.

Bill has touched the lives of many people in New Richmond since he founded Derrick Construction in 1967. Too many homes to count, several major residential and commercial developments, the construction of schools, banks, churches, retail buildings, office buildings, apartment buildings...the list goes on. Somewhere along the way, he had time to raise a family of five children and make a difference with numerous organizations, including his church, Immaculate Conception, Kiwanis, St. Croix Valley Homebuilders Association and the Wisconsin Builders Association.

Bill is a man of action, always wearing his feelings on his sleeve. Never short of an opinion, and always willing to help where needed, he has been an agent of change for the community of New Richmond. His vision and work ethic have benefited many lives and businesses over the years. Congratulations to our company's founder on this major award.



**Have You Visited Us Online?**

Check out our website at  
[www.derrickbuilt.com](http://www.derrickbuilt.com)

# Not Ready to Buy? Lease!

What do you do when you need a new building to expand your operations, but you don't want to invest all your capital? Call Derrick Companies about a build and leaseback option! We will design and build your new facility to your exact specifications and then lease the building back to you at a very competitive rate. This option allows many of our clients to get into a new facility much sooner than waiting until they can raise the necessary funds to build.



We can be very flexible with the terms of the lease and even offer an option to purchase for when you're ready to buy the building.

*This 13,000 sf office/warehouse building, shown under construction for HD Supply - Waterworks (a division of Home Depot), is one of several design-build-leaseback projects we have completed recently for clients who would rather lease than own their new facilities.*

If you'd like more information or a proposal on leasing in lieu of buying, call Bill Derrick at 715-246-2320 or e-mail him at [bill@derrickbuilt.com](mailto:bill@derrickbuilt.com).

## Derrick Receives Top Association Safety Award

Part of being a high quality construction firm is being a safe construction firm. Proof of our ability to deliver on this promise to our clients are the safety awards that we receive. For the second time since 1997, Derrick Companies has received the prestigious ABC Safety Award of Excellence. The award was presented to us by Associated Builders and Contractors of Wisconsin at its annual winter conference. This award honors the construction company with the most outstanding safety record of all the association's members in the state of Wisconsin.

We are proud of our excellent safety program, which keeps our employees safe while holding down our insurance costs, resulting in more competitive pricing for our clients. Sounds like a win-win situation to us!

## Top ~~10~~ 11 Reasons to Choose Derrick Companies For Your Building Project

- 11) Unequaled Quality — We do it right the first time.
- 10) Less Time — You get into your facility sooner.
- 9) Creative Solutions — A building that really meets your needs.
- 8) Cost Savings — Because of our attentiveness to every detail.
- 7) Responsiveness — We pay attention to what is most important to you.
- 6) Open Communications — We share all information, which leads to better results.
- 5) Team Effort — Working together with owners and designers to accomplish your goal.
- 4) Strong Track Record — 40 years of satisfied customers and extensive repeat work.
- 3) Value — You get more than you expect.
- 2) Integrity — We are always honest and trustworthy.
- 1) PEACE OF MIND!



**DERRICK**  
COMPANIES

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